# ROBYN DOWNIE

## DEVELOPER & PROGRAM MANAGER

(778) 252 - 9222



rdownie2@my.bcit.ca



North Vancouver, BC

#### WORK EXPERIENCE

# **Membership Special Projects Coordinator**

PMI | Canadian West Coast Chapter Vancouver, BC | October 2025 - Present

- Volunteer role assisting with automation and process improvement initiatives for membership engagement
- Building data-driven recognition systems
- Designing the Membership Information Center to support the annual conference

# **Program & Sales Manager**

Stepabroad | Vancouver, BC | July 2021 - August 2024

- Identified demand for new destinations by conducting detailed market analysis and competitor research. Successfully launched 3 new programs, increasing total program sales by 15%.
- Optimized company website by consistently updating WordPress pages to discuss recent program changes. Comprehensive content led to 250 sales being processed through the platform per annum.
- Designed and maintained a new client web portal using Thinkific. Recorded over 50 tutorial videos to guide clients. Resulted in 100% visa approval rate in 2023 and 2024.

### **Operations Manager**

Active Baby | Vancouver, BC | April 2020 - June 2021

- Promoted special events and increased foot traffic to the stores using social media marketing initiatives. Shared stories on Instagram 7 times daily, utilizing trending keywords. Store saw a 20% increase in total sales during COVID-19 closures due to increased online presence.
- Strengthened the team environment by recruiting, interviewing, and training new staff. Drafted onboarding handbook and scheduled training sessions. Over 20 new employees onboarded during tenure.

#### SUMMARY

Experienced management professional and recent Full Stack Web Development Diploma graduate. Returned to BCIT as a mature student with the intention of advancing career opportunities by enhancing technical abilities. Comprehensive certifications in both Waterfall and Agile Project Management methodologies.

### CERTIFICATIONS

# **Certified Associate in Project Management**

Project Management Institute Achieved December 2023

### **Professional Scrum Master**

Scrum.org Achieved April 2025

### **Certified Scrum Master**

Scrum Alliance Achieved May 2025

# **Certified Scrum Product Owner**

Scrum Alliance Achieved June 2025

### **Agile Certified Practitioner**

Project Management Institute Achieved August 2025

# ROBYN DOWNIE

# DEVELOPER & PROGRAM MANAGER



(778) 252 - 9222



rdownie2@my.bcit.ca



North Vancouver, BC

#### **EDUCATION**

#### Diploma in Full Stack Web Development

British Columbia Institute for Technology (BCIT) Sep 2024 - May 2026 | Vancouver, BC, Canada

- Developed full-stack web applications using HTML, CSS, JavaScript, Node.js, Express, and MySQL. Resulted in a comprehensive portfolio demonstrating proficiency across the entire development stack.
- Implemented version control through Github, allowing collaboration and continuous integration in team projects.
- Designed responsive user interfaces by applying UI/UX principles. Created accessible web experiences that enhanced user engagement.

#### **Associate Certificate in Project Management**

British Columbia Institute for Technology (BCIT) Sep 2022 - Dec 2023 | Vancouver, BC, Canada

- Managed competing priorities by balancing full-time employment with three weekly part-time study classes. Graduated with distinction upon completion.
- Developed comprehensive project schedules using Microsoft Project. Used resource allocation to ensure ontime completion of deliverables.
- Facilitated team cohesion through effective communication and collaborative problem-solving. Successfully resolved conflicts and maintained a productive working relationship with classmates.

#### **Higher National Certificate in Visual** Communications

University of the Highlands and Islands Aug 2010 - Jun 2021 | Perth, Perthshire, UK

 Followed design principles and industry best practices to create visually compelling content

# **SOCIAL MEDIA & PORTFOLIO**



<u>BuiltByRobyn</u>



in Robyn Downie



www.builtbyrobyn.com

# SKILLS

#### Technical Proficiencies:

- Languages: JavaScript, Typescript, HTML, CSS, C#, MySQL, PHP
- Libraries: Express, EJS, React. SASS
- · Design Tools: Adobe Photoshop, Adobe Illustrator, Figma
- Project Management: Microsoft Project, Jira, GitHub Projects, Trello
- Operating Systems: Windows and macOS environments

#### Personal Attributes:

- Extensive team collaboration experience
- Excellent written & verbal communication skills
- Meticulous time management
- Reliable, detail-oriented, and strong sense of responsibility